TDB Trends Research (Research \& Summary for December 2020)

## Domestic economy worsened for the first time in seven months

$\sim$ Covid-19 resurgence holding down consumer spending $\sim$
(Companies researched: 23,688; Valid responses: 11,479; Response rate: $48.5 \%$; Survey start date: May 2002)
< Overview of December 2020: The tendency for a pick-up has stopped>
The economic diffusion index (DI) in December 2020 was 35.0, down 0.4 points from the previous month, and worsening for the first time in seven months. The tendency for a pick-up in the domestic economy stopped due to the Covid-19 resurgence, etc.
< Future outlook: Temporary setback >
The economy is expected to experience a temporary setback. However, it is believed it will show a moderate upward trend after bottoming out around spring, although it depends on the Covid-19 infection status.

By industry : Business confidence was negative in eight industries, such as "service," "transportation and warehousing," and "retail."

By size : The economy deteriorated in all sizes for the first time in seven months.

By region : Of the ten regions, the economy deteriorated in eight. In particular, sightseeing- and consumption-related declines were prominent.


## Economic Diffusion Index (Economic DI)1/2

|  | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug 20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Ratio to the Previous Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 42.5 | 41.9 | 38.7 | 32.5 | 25.8 | 25.2 | 27.6 | 29.1 | 29.7 | 31.6 | 33.8 | 35.4 | 35.0 | (40.4 |
| Large Firms | 45.7 | 45.3 | 42.0 | 34.8 | 28.2 | 28.1 | 30.1 | 31.7 | 32.4 | 33.9 | 36.4 | 37.6 | 37.4 | ( 0.2 |
| Small to Medium-sized Firms | 41.7 | 41.1 | 38.0 | 32.0 | 25.3 | 24.6 | 27.0 | 28.5 | 29.1 | 31.1 | 33.3 | 34.9 | 34.5 | ( 0.4 |
| Micro Firms | 42.1 | 41.4 | 38.8 | 32.3 | 25.4 | 24.6 | 27.8 | 29.4 | 30.0 | 32.0 | 33.9 | 35.2 | 34.2 | ( 1.0 |


|  |  | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug 20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Ratio to the <br> Previous <br> Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture,Forestry,Fisheries |  | 41.7 | 38.4 | 37.9 | 32.8 | 28.2 | 25.1 | 29.6 | 31.4 | 31.0 | 30.3 | 34.4 | 38.7 | 35.4 | - 3.3 |
| Finance |  | 44.5 | 44.8 | 42.2 | 33.3 | 27.3 | 28.7 | 32.4 | 31.5 | 32.6 | 35.3 | 38.3 | 37.7 | 35.6 | ( 2.1 |
| Construction |  | 51.6 | 50.0 | 47.8 | 41.5 | 33.9 | 33.5 | 36.3 | 37.5 | 38.4 | 40.4 | 41.1 | 41.8 | 40.9 | ( 0.9 |
| Real Estate |  | 44.2 | 45.9 | 42.0 | 31.6 | 21.9 | 23.5 | 29.2 | 32.5 | 33.1 | 35.6 | 36.4 | 36.8 | 36.4 | ( 0.4 |
| Manufacturing | Food,BEWerages,Livestock Feed | 39.9 | 38.0 | 34.5 | 28.4 | 24.8 | 24.6 | 27.2 | 29.6 | 30.5 | 32.0 | 34.2 | 36.0 | 32.5 | ( 3.5 |
|  | Textile,Textile Products,Clothing | 32.6 | 30.5 | 29.3 | 23.2 | 16.7 | 17.7 | 17.9 | 19.8 | 20.3 | 23.5 | 24.7 | 26.8 | 26.1 | ¢ 0.7 |
|  | Construction Materials,Furniture, Ceramics,Stone and Clay Products | 40.2 | 39.9 | 37.2 | 33.4 | 29.2 | 26.5 | 28.1 | 28.3 | 29.8 | 31.3 | 35.1 | 35.4 | 36.0 | 0.6 |
|  | Pulp, Paper and Paper Products | 40.6 | 37.3 | 32.0 | 29.2 | 24.0 | 21.4 | 19.3 | 21.0 | 22.9 | 24.1 | 26.2 | 29.2 | 29.3 | 0.1 |
|  | Publishing,Printing | 32.9 | 30.9 | 29.7 | 23.1 | 16.8 | 14.4 | 16.0 | 15.8 | 18.8 | 20.4 | 21.9 | 22.7 | 21.8 | 4 0.9 |
|  | Chemical | 40.1 | 39.0 | 35.8 | 32.1 | 27.5 | 25.3 | 25.9 | 27.3 | 27.8 | 31.1 | 34.4 | 37.7 | 39.3 | 1.6 |
|  | Steel,Nonferrous Metals,Mining | 37.6 | 36. 3 | 32.9 | 29.0 | 23.6 | 21.5 | 20.8 | 22.3 | 23.6 | 25.4 | 29.2 | 33.1 | 34.3 | 1.2 |
|  | General Machinery | 38.4 | 37.3 | 35.4 | 31.1 | 25.3 | 23.6 | 23.5 | 24.6 | 25.0 | 26.5 | 29.1 | 31.7 | 33.5 | 1.8 |
|  | Electrical Machinery | 40.4 | 41.0 | 38.5 | 32.7 | 27.6 | 26.1 | 27.0 | 27.5 | 27.7 | 28.9 | 33.0 | 34.8 | 35.5 | 0.7 |
|  | Transportation Machinery,Equipment | 40.9 | 39.4 | 36.5 | 34.2 | 22.2 | 18.2 | 18.1 | 21.2 | 24.2 | 27.8 | 34.9 | 36.3 | 40.1 | 3.8 |
|  | Precision Machinery, <br> Medical Instruments and Equipment | 39.9 | 40.4 | 39.0 | 34.8 | 27.2 | 26.3 | 28.6 | 28.1 | 29.6 | 30.2 | 32.7 | 35.5 | 37.1 | 1.6 |
|  | Other | 38.0 | 36.9 | 36.8 | 31.1 | 20.7 | 19.8 | 23.9 | 25.2 | 22.8 | 26.3 | 29.0 | 29.6 | 31.9 | 2.3 |
|  | Total | 38.6 | 37.6 | 34.9 | 30.3 | 24.7 | 23.0 | 23.6 | 24.9 | 25.9 | 27.8 | 31.0 | 33.3 | 33.9 | 0.6 |
| Wholesale | Food,BEWerages | 37.4 | 37.3 | 33.1 | 25.6 | 21.3 | 21.0 | 24.5 | 27.3 | 27.2 | 30.2 | 32.0 | 31.6 | 29.5 | ( 2.1 |
|  | Textile,Textile Products,Clothing | 26.5 | 26.2 | 22.0 | 16.4 | 10.3 | 11.4 | 15.8 | 18.2 | 18.0 | 19.4 | 22.6 | 22.3 | 22.7 | 0.4 |
|  | Construction Materials, Furniture,Ceramics, Stone and Clay Products | 43.1 | 42.8 | 38.5 | 34.4 | 27.9 | 27.7 | 29.6 | 30.2 | 30.4 | 31.7 | 33.9 | 35.9 | 36.1 | 0.2 |
|  | Paper Products,Stationery,Books | 35.0 | 34.9 | 33.5 | 27.5 | 22.0 | 19.1 | 19.0 | 21.9 | 23.2 | 24.0 | 26.9 | 26.7 | 28.3 | 1.6 |
|  | Chemical | 39.0 | 38.7 | 35.5 | 33.2 | 28.9 | 27.4 | 27.6 | 29.2 | 29.5 | 30.1 | 32.3 | 36.1 | 35.7 | ( 0.4 |
|  | Recycled Resources | 33.3 | 30.8 | 27.1 | 21.2 | 18.7 | 18.8 | 23.8 | 24.5 | 27.8 | 30.2 | 32.9 | 38.7 | 44.4 | 5.7 |
|  | Steel,Nonferrous Metals, Mining Products | 34.8 | 33.9 | 31.9 | 27.8 | 23.2 | 22.8 | 24.0 | 24.5 | 25.3 | 26.4 | 30.5 | 32.1 | 34.0 | 1.9 |
|  | Machinery,Equipment | 41.7 | 41.2 | 38.2 | 33.0 | 25.9 | 25.1 | 27.4 | 29.0 | 28.6 | 30.6 | 33.1 | 34.6 | 34.4 | ( 0.2 |
|  | Other | 37.1 | 36.7 | 31.5 | 26.5 | 21.4 | 19.8 | 23.1 | 25.1 | 25.4 | 27.6 | 30.6 | 33.0 | 31.6 | ( 1.4 |
|  | Total | 38.4 | 37.9 | 34.4 | 29.4 | 23.7 | 23.0 | 25.3 | 27.0 | 27.1 | 28.9 | 31.5 | 33.0 | 32.8 | A 0.2 |

## Economic Diffusion Index (Economic DI)2/2

|  |  | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug 20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Ratio to the Previous Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retail | Food,BEWerages | 38.4 | 39.1 | 36.7 | 25.8 | 26.3 | 27.4 | 30.8 | 30.7 | 29.1 | 34.0 | 38.8 | 37.0 | 34.6 | ( 2.4 |
|  | Textile,Textile Products,Clothing | 28.7 | 28.0 | 24.2 | 16.2 | 11.4 | 8.8 | 23.6 | 24.7 | 24.0 | 19.9 | 27.8 | 23.7 | 22.0 | ( 1.7 |
|  | Drugs,Sundries | 40.2 | 37.7 | 34.7 | 27.5 | 28.7 | 25.3 | 32.7 | 32.7 | 31.3 | 32.6 | 33.3 | 29.8 | 31.3 | 1.5 |
|  | Furniture | 31.8 | 31.9 | 29.2 | 22.6 | 10.8 | 15.5 | 31.7 | 40.0 | 38.9 | 38.5 | 37.5 | 38.9 | 35.4 | 4 3.5 |
|  | Electrical Household Appliances, <br> Information Machinery and Equipment | 38.1 | 38.2 | 36.0 | 28.4 | 19.3 | 21.9 | 33.8 | 29.8 | 30.5 | 30.6 | 34.2 | 33.3 | 29.5 | ( 3.8 |
|  | Motor Vehicles,Motor Vehicle Parts | 31.9 | 36.7 | 32.9 | 27.9 | 17.0 | 15.8 | 25.4 | 29.3 | 29.3 | 32.4 | 34.6 | 40.2 | 37.2 | 4 3.0 |
|  | Special Merchandise | 36.0 | 35.2 | 34.7 | 27.4 | 20.2 | 19.9 | 27.7 | 30.2 | 30.0 | 31.6 | 33.9 | 33.3 | 34.7 | . 4 |
|  | Various Merchandise | 36.2 | 37.4 | 34.4 | 29.3 | 32.3 | 29.9 | 34.5 | 40.9 | 36.9 | 37.0 | 37.6 | 37.3 | 39.2 | 1.9 |
|  | Other | 47.9 | 48.1 | 43.9 | 31.8 | 26.9 | 30.6 | 31.8 | 26.7 | 25.9 | 33.3 | 33.3 | 34.8 | 33.3 | ( 1.5 |
|  | Total | 35.8 | 36.3 | 34.1 | 26.7 | 21.2 | 21.1 | 29.1 | 31.0 | 30.3 | 32.1 | 34.8 | 35.0 | 34.2 | ( 0.8 |
| Transportation,Warehousing |  | 42.6 | 39.5 | 34.0 | 27.7 | 22.4 | 22.7 | 21.5 | 24.2 | 25.4 | 28.1 | 30.1 | 32.5 | 31.5 | ¢ 1.0 |
| Service | Restaurants | 40.7 | 41.0 | 32.3 | 14.2 | 4.3 | 5.5 | 13.8 | 13.7 | 12.7 | 14.5 | 18.2 | 21.0 | 15.3 | ( 5.7 |
|  | Postal,Telecommunications | 52.8 | 64.6 | 57.1 | 50.0 | 30.3 | 33.3 | 43.3 | 41.7 | 42.6 | 46.7 | 41.7 | 47.2 | 38.9 | ( 8.3 |
|  | Electricity,Gas,Water,Heat | 47.4 | 52.4 | 46.7 | 40.5 | 28.4 | 32.4 | 34.4 | 34.9 | 42.5 | 42.5 | 40.4 | 40.0 | 38.6 | ¢ 1.4 |
|  | Leasing,Rentals | 50.4 | 50.8 | 46.9 | 34.0 | 27.8 | 29.1 | 30.2 | 31.4 | 32.7 | 34.5 | 34.9 | 37.5 | 36.2 | ( 1.3 |
|  | Lodging, Hotels | 39.1 | 38.5 | 23.2 | 7.0 | 1.5 | 2.9 | 4.8 | 5.1 | 6.0 | 12.4 | 27.2 | 28.8 | 11.9 | ( 16.9 |
|  | Recreation | 37.5 | 39.4 | 35.7 | 17.0 | 5.6 | 9.3 | 11.5 | 17.5 | 22.9 | 22.4 | 23.7 | 29.0 | 27.0 | ( 2.0 |
|  | Broadcasting | 38.2 | 38.1 | 38.9 | 29.8 | 22.9 | 22.5 | 26.7 | 25.6 | 34.5 | 33.3 | 34.4 | 38.6 | 42.2 | 3.6 |
|  | Maintenance,Guarding,Testing | 46.6 | 46.4 | 42.6 | 36.0 | 27.5 | 26.6 | 29.9 | 33.2 | 34.1 | 36.5 | 38.5 | 38.5 | 38.6 | 0.1 |
|  | Advertising | 37.8 | 40.0 | 34.1 | 21.3 | 11.3 | 10.7 | 14.3 | 19.0 | 18.0 | 20.4 | 21.1 | 22.3 | 22.5 | 0.2 |
|  | Information | 56.2 | 56.5 | 54.2 | 43.9 | 33.7 | 34.0 | 35.8 | 37.2 | 37.9 | 38.9 | 40.1 | 41.6 | 41.2 | ( 0.4 |
|  | Labor Dispatching | 46.2 | 49.2 | 42.5 | 34.1 | 21.0 | 20.0 | 25.3 | 24.6 | 25.4 | 26.7 | 29.2 | 34.3 | 31.5 | ( 2.8 |
|  | Special Services | 49.9 | 50.3 | 45.8 | 40.4 | 31.4 | 32.2 | 35.0 | 36.7 | 36.1 | 40.0 | 40.7 | 42.5 | 41.0 | ¢ 1.5 |
|  | Medical,Welfare,Public Health | 47.7 | 47.8 | 43.2 | 35.9 | 26.4 | 26.1 | 30.5 | 29.9 | 31.0 | 31.4 | 33.6 | 34.9 | 34.8 | ( 0.1 |
|  | Education | 43.1 | 41.4 | 40.0 | 29.7 | 13.9 | 18.8 | 28.0 | 29.5 | 31.7 | 34.0 | 34.7 | 34.0 | 34.0 | 0.0 |
|  | Other | 45.6 | 46.2 | 39.8 | 29.2 | 21.2 | 21.8 | 26.6 | 28.7 | 28.4 | 31.1 | 31.6 | 31.4 | 32.6 | 1.2 |
|  | Total | 48.8 | 49.5 | 45.1 | 35.3 | 25.8 | 26.1 | 29.4 | 31.2 | 31.8 | 33.9 | 35.1 | 36.8 | 35.7 | ¢ 1.1 |
| Other |  | 41.7 | 42.7 | 39.2 | 29.8 | 24.4 | 26.2 | 27.1 | 29.3 | 28.8 | 31.5 | 28.2 | 29.4 | 30.8 | 1.4 |
|  |  |  |  |  |  | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug 20 | Sep-20 |  |  |  |  |
|  |  | Dec 19 | Jan-20 | Feb-20 | Mar-20 |  |  |  |  |  |  | Oct-20 | Nov-20 | Dec-20 | Ratio to the Previous Month |
|  | Hokkaido | 43.8 | 42.4 | 39.0 | 31.0 | 28.4 | 27.5 | 30.6 | 32.3 | 33.4 | 34.4 | 36.0 | 34.4 | 33.0 | ( 1.4 |
|  | Tohoku | 40.9 | 38.8 | 36.7 | 30.7 | 26.0 | 25.3 | 28.5 | 29.7 | 30.4 | 32.6 | 34.4 | 36.0 | 35.4 | (4. 0.6 |
|  | kitakanto | 40.0 | 39.4 | 36.9 | 31.8 | 25.8 | 24.5 | 26.2 | 27.1 | 28.0 | 30.6 | 33.2 | 36.6 | 35.9 | ¢ 0.7 |
|  | minamikanto | 44.3 | 44.5 | 41.1 | 34.1 | 26.3 | 25.5 | 28.4 | 29.7 | 30.4 | 32.3 | 34.2 | 35.3 | 35.2 | ( 0.1 |
|  | Hokuriku | 39.5 | 37.6 | 35.6 | 29.7 | 24.9 | 25.1 | 26.5 | 27.5 | 28.5 | 30.0 | 31.8 | 34.7 | 35.0 | 0.3 |
|  | Tokai | 41.8 | 40.6 | 37.3 | 31.4 | 23.7 | 23.4 | 25.3 | 27.0 | 27.7 | 30.3 | 32.6 | 35.6 | 35.3 | ( 0.3 |
|  | Kinki | 40.5 | 39.8 | 36.3 | 30.4 | 23.9 | 23.8 | 25.9 | 27.8 | 28.1 | 29.5 | 32.4 | 34.1 | 33.9 | ( 0.2 |
|  | Chugoku | 42.6 | 41.2 | 39.0 | 33.8 | 27.0 | 25.7 | 27.2 | 29.4 | 29.7 | 32.0 | 34.3 | 35.5 | 34.8 | ¢ 0.7 |
|  | Shikoku | 43.8 | 42.7 | 39.5 | 36.4 | 30.8 | 28.5 | 30.3 | 30.5 | 31.5 | 32.6 | 33.9 | 35.3 | 35.4 | 0.1 |
|  | Kyushu | 45.1 | 45.2 | 41.5 | 35.3 | 27.5 | 27.4 | 29.7 | 32.5 | 31.8 | 34.2 | 36.9 | 37.7 | 36.9 | ( 0.8 |

## Appendix

1.Research Subjects(Companies researched: 23,688; Valid responses: 11,479; Response rate: 48.5\%)

Appendix


| $\begin{aligned} & \text { Retail } \\ & (462) \end{aligned}$ | Food,Beverages | 65 |
| :---: | :---: | :---: |
|  | Textile,Textile Products, Clothing | 31 |
|  | Drugs,Sundries | 25 |
|  | Furniture | 16 |
|  | Electrical Household Appliances,Information Machinery and Equipment | 35 |
|  | Motor Vehicles,Motor Vehicle Parts | 81 |
|  | Special Merchandise | 150 |
|  | Various Merchandise | 48 |
|  | Others | 11 |
| Transportation, Warehousing |  | 505 |
| $\begin{aligned} & \text { Service } \\ & (1,850) \end{aligned}$ | Restaurants | 62 |
|  | Telecommunications | 9 |
|  | Electricity,Gas, Water,Heat | 19 |
|  | Leasing,Rentals | 134 |
|  | Lodging, Hotels | 35 |
|  | Recreation | 58 |
|  | Broadcasting | 17 |
|  | Maintenance,Guarding,Testing | 183 |
|  | Advertising | 103 |
|  | Information | 495 |
|  | Labor Dispatching | 72 |
|  | Special Services | 304 |
|  | Medical,Welfare,Public Health | 129 |
|  | Education | 26 |
|  | Others | 204 |
| Others |  | 46 |
|  | Total | 11,479 |

3.Size

| Large Firms | 2,020 | $17.6 \%$ |
| :---: | ---: | :---: |
| Small to Medium-sized Firms | 9,459 | $82.4 \%$ |
| micro Firms | 3,404 | $29.7 \%$ |
| Total | 11,479 | $100.0 \%$ |

## 2.Research Items

*Business Confidence (current, in 3 months, in 6 months, in 1 year)
*Business Conditions (sales, purchasing and selling unit price, inventory, capacity utilization ratio, number of employees, overtime work hours)

## 3.Research Period and Methodology

Internet-based survey conducted December 162020 - January 52021
The explanation of the Economic Diffusion Index

## Research Purpose/Researched Terms

TDB Economic Trend Research (started from May 2002) is a monthly statistical survey conducted for over 20,000 nationwide corporations on their general business activities including the current condition and future outlook of the industry business performance and operating climate. The primary purpose of such a survey is to assess the current state of Japan's economy.

## Selection of the Subject Corporations

Companies of all sizes in all domestic industries are eligible to participate in the survey.

## DI Calculation

The DI (Diffusion Index) is calculated by multiplying the number of responses for each assessment category by the number given in parentheses in the table below, to a seven-level assessment rated by companies.

| Selection category | Extremely good | good | fairly good | neither good nor bad | fairly bad | bad | very bad |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| points | 6 | 5 | 4 | 3 | 2 | 1 | 0 |
| number of responses <br> for each category | $\mathrm{N}_{6}$ | $\mathrm{~N}_{5}$ | $\mathrm{~N}_{4}$ | $\mathrm{~N}_{3}$ | $\mathrm{~N}_{2}$ | $\mathrm{~N}_{1}$ | $\mathrm{~N}_{0}$ |

Economic DI
$=\frac{\text { Total of (Points for each category } \times \text { Number of responsesfor each category) }}{\text { Number of valid responsesN }} \times \frac{1}{6} \times 100$
$\equiv \frac{\sum_{i \equiv 0}^{6} i \times N_{i}}{N} \times \frac{1}{6} \times 100$

An economic DI of 50 is the point separating good and bad, so a DI over 50 means "good," and below 50 means "bad." (The numbers are rounded off to one decimal place.) No weight is given according to a company's size, and calculations are made on the basis of "one company, one vote."

## Size Classification

| Industry | Large Firms | Small to Medium-Sized Firms (Micro Firms included) | Micro Firms |
| :---: | :---: | :---: | :---: |
| Manufacturing and Other Industries* | Capital: More than 300 million yen and No. of Employee: Over 300 | Capital: Below 300 million yen <br> or <br> No. of Employee: Below 300 | No. of Employee: Below 20 |
| Wholesale Trade | Capital: More than 100 million yen and No. of Employee: Over 100 | Capital: Below 100 million yen <br> or <br> No. of Employee: Below 100 | No. of Employee: Below 5 |
| Retail Trade | Capital: More than 50 million yen and No. of Employee: Over 50 | Capital: Below 50 million yen No. of Employee: Below 50 | No. of Employee: Below 5 |
| Service** | Capital: More than 50 million yen and No. of Employee: Over 100 | Capital: Below 50 million yen or No. of Employee: Below 100 | No. of Employee: Below 5 |

Note1: Large Firms refer to companies that rank in the top 3\% in terms of sales volume according to the type of business, among small to midium-sized corporations excluding micro firms, which are defined in Small and Medium Enterprises Basic Act.
Note2: Small to Medium-Sized Firms refer to companies that rank in the bottom $50 \%$ in terms of sales volume according to the type of business, among those not categorized as small to midium-sized corporations in Small to Medium-Sized Enterprises Basic Act.

